



Location: Washington	Acquisition Date: June 2017
Industry: Distribution	Investment Size: \$1,184,850
Company: Western Distribution Services, LLC	Investment Term: 36 Months

Background:

Western Distribution Services, LLC (“WDS”) provides cold storage warehousing facilities in the Seattle-Tacoma metropolitan region of NW Washington. The warehouses provide both short and long term storage for dry, chilled and frozen goods. Strategically located by the Port of Seattle (one of the largest container ports on the Pacific Coast) as well as nearby SeaTac International Airport, WDS specializes in the storage of goods that are to be exported out of the United States.

In addition to storage, WDS offers value added services such as consolidation of small shipments into full containers, product inspection and testing. With over 40 years of warehousing and software experience, WDS has developed proprietary warehouse management software that increases operational efficiencies, for example with real time inventory control and accounting.

Collateral:

Funding was used to acquire warehouse racking that is fundamental to the operation of WDS’s new state-of-the-art cold storage facility, that is located two miles from SeaTac’s freight terminal. Customers include cherry farmers located in eastern Washington and Alaskan salmon producers, who store their goods with WDS before airfreighting to Asia.

Each racking system allows pallets to be stored two deep and seven pallets high. The equipment has an expected useful life well in excess of the 36 month term. This warehouse includes features and technologies that enable WDS to operate more cost effectively and assure customers of higher quality control. The latest loading bay technology ensures that perishable goods are fully climate controlled at all times during transition into and out of the facility.

About the Sponsor:

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